

Helping our profession this New Year and your firm

Consider an apprentice:

1. Pay a new law graduate a partial starting salary for one year; she will bill clients 60-65% of the time.
2. The remaining non-billable time might include pro bono work, co-authoring an article or attending closings, court proceedings or client meetings.
3. At year's end, you've got a trained attorney, great PR, and the option whether to extend an offer of full-time employment. Your apprentice receives valuable training and a foundation, some prestige, and a measure of pay.

Win-win.